

# Hourly Prospecting Services

	Basic Prospecting	New Business Advanced
High-Probability Prospect List Compilation <i>(Hours NOT charged to customer)</i>	X	X
Tele-marketer Training & <b>Personalized</b> Script Generation <i>(Hours NOT charged to customer)</i>	X	X
<b>Personalized</b> Appointment Setting Calls <i>(Hours charged to customer)</i>	X	X
<b>Personalized</b> E-mail marketing communication blasts to prospect list <i>(Hours charged to customer)</i>	X	X
<b>Personalized</b> Appointment Confirmation <i>(Hours charged to customer)</i>	E-mail	E-mail
Follow up Appointment Setting, if needed. <i>(Hours NOT charged to customer)</i>		X
<b>Hours Included</b>	30	60
Annual Setup	<del>\$200</del>	<del>\$200</del>
<b>Cost – Option A</b>	<b>\$825</b> <i>(\$27.50 per/hr)</i>	<b>\$1,500</b> <i>(\$25.00 per)</i>
Sales Fee for Option A	<b>1.5%</b>	<b>1.5%</b>
<b>Cost – Option B</b>	<b>\$1,050</b> <i>(\$35 per/hr)</i>	<b>\$1,950</b> <i>(\$32.50 per)</i>
Sales Fee for Option B	<b>0</b>	<b>0</b>

Terms – Non-refundable Prospecting Package cost due upon service commencement  
 Sales Fee – Due 30 days after sale date

Pricing Valid Through June 30 , 2015  
 Prospecting orders subject to availability